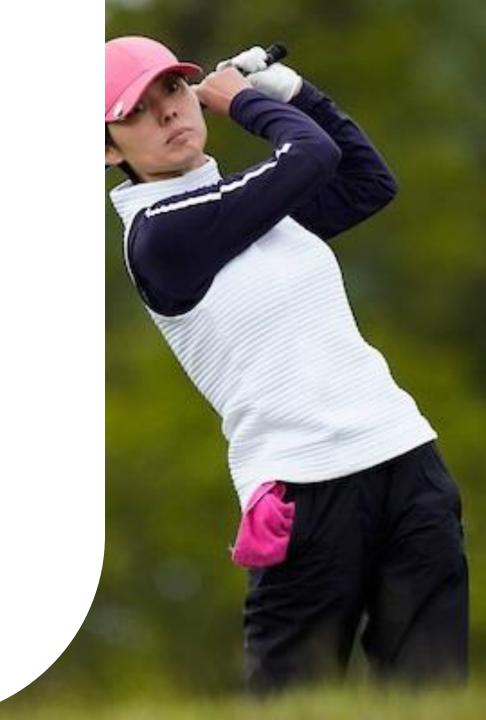
The Golf Club Challenge

To attract and retain

women golf club members



The biggest BARRIER to growing WOMEN's golf is COMMUNICATION & **MESSAGING**



Golf Club Websites – more of the same – where are the women?

Over 2,500 Golf clubs create and deliver the Golf Club Member Experience across the UK

The heart of a golf club is its members – people. 80 websites – 1 male golfer

Golf Club websites follow the same format.

Golf websites are designed for and by male golfers



No Reason for a Woman to click on these websites



Golf Club Websites – more of the same – where are the women?

The heart of a golf club is its members – people. 80 websites

Golf Club websites follow the same format, there is one website designer leading the website design.

Golf websites are designed for and by male golfers



No Reason for a Woman to click on these websites



Standard Golf Club Membership Page











Golf Clubs have 3 elements:

- People
- Course
- Social

The people & culture get forgotten on the standard website front page which is

course first







Golf Club Websites have minimal information

Golf Clubs share member experience details after joining the Club.

Golfers share information within their own "tribes".

Potential Golfers must WORK HARD to learn about the Golf Club Experience.





Redefining Golfs' Messaging & Communication To attract & Retain **Female Golfers** (Women & Girls)